

## Seamless Together... Customized Connected Aircraft Solutions

Avionica offers seamless portfolio solution customized to your financial and technical needs.

- Focus on real solutions to bring peace of mind to operators world-wide so they can focus on their core business and business goals.
- Professional, Program management expertise for over 30 years and focused on delivering REAL SOLUTIONS, REAL INNOVATIONS.

### Seamless Solution Features



### Avionica Dedicated **Success Team**

A dedicated success team, coordinating all fulfillment activities from order processing through entry into service.



**End to End Journey Management**



**Single Point of Contact**



**Onboarding**, Support,  
Sales, Spares, Installation  
Rollouts, HW shipment,  
KPIs



**Always Looking out for your best Interests**

\*Prices are subject to change without notice

**Contact Avionica**  
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**Avionica, LLC.**

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## Seamless Together... A WORRY-FREE EXPERIENCE

### Seamless Solution vs Traditional Model Features


FEATURES	SEAMLESS SOLUTIONS (Annual Portfolio Subscription Fee)	TRADITIONAL MODEL (Outright payment) Hardware only
Hardware and Initial Installation Kit	Yes	Yes
RTU and Engineering Order	Yes	\$
Spares Management and Extended Warranty (Repairs)	Yes	\$ (HW Warranty 3 years)
Outfitting new aircrafts/Fleet Evolution/Upgrades	Yes	\$
Tail Services Transfer	Yes	\$
Technology Scaling/Future Proofing/Upgrades	Yes	\$
Concierge Support Services and Service Bulletins – 7x 24 Support	Yes	\$
Immediate access to aircraft data after landing-worldwide access (no roaming fees)	Yes	Yes (first year)
Data Cellular Plan (Worldwide Wireless Access)	Yes	Yes (first year)
Forward Aircraft Data to ANY FQOA, MOQA, IT or data science centers	Yes	Yes
GSE	Yes	\$
A can-do attitude	Yes	Yes

Benefits includes Spares Management, aircraft rotation, technology upgrades, immediate access to data, professional program management, a customer success team, service bulletins, 24x7 Support



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